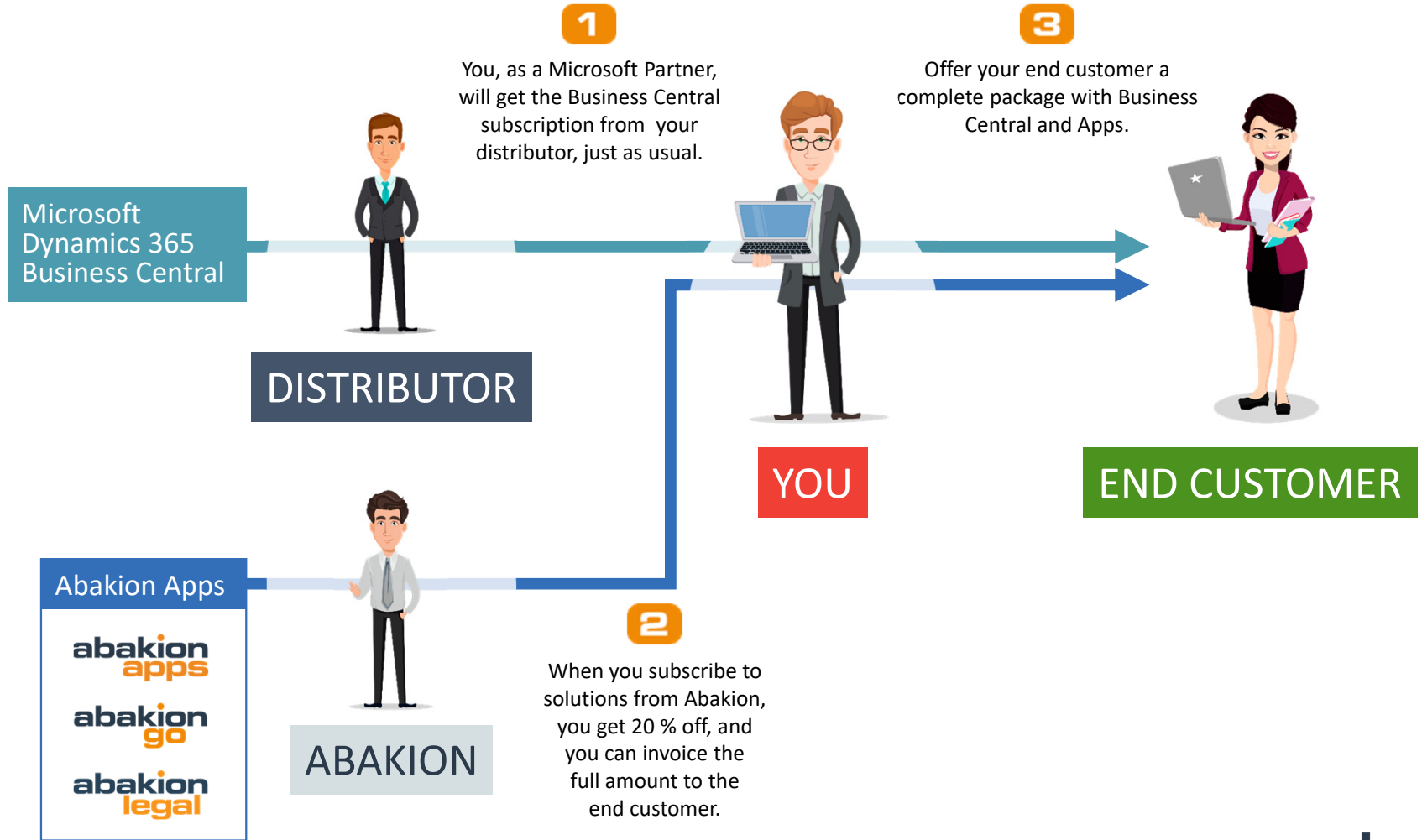


abakion apps

PARTNER PROGRAM FOR
APPS FROM ABAKION

Use Abakion Apps to deploy
your customers on Business Central
in the cloud easier and quicker.



Pricing and shares



abakion

Abakion Apps from Microsoft AppSource including Abakion Go and Abakion Legal



Available on
Microsoft AppSource



Microsoft Dynamics 365
Business Central

**PARTNER
SHARE**

**ABAKION
SHARE**

20%

80%

100%

0%

The share of revenue on the Business Central license is regulated by the agreement between you the partner and the distributor.

Step 1

Microsoft
Dynamics 365
Business Central



DISTRIBUTOR

You get the license for Microsoft Dynamics 365 Business Central from your distributor. This part is business-as-usual. Abakion cannot offer a Business Central subscription for resale. So you get the Business Central license from your regular distributor, and you get your regular cut of that subscription.



YOU

Step 2

You get in touch with Abakion and sign up for a subscription for your end customer.

When we invoice you, you get a partner discount of 20 %.

Abakion Go

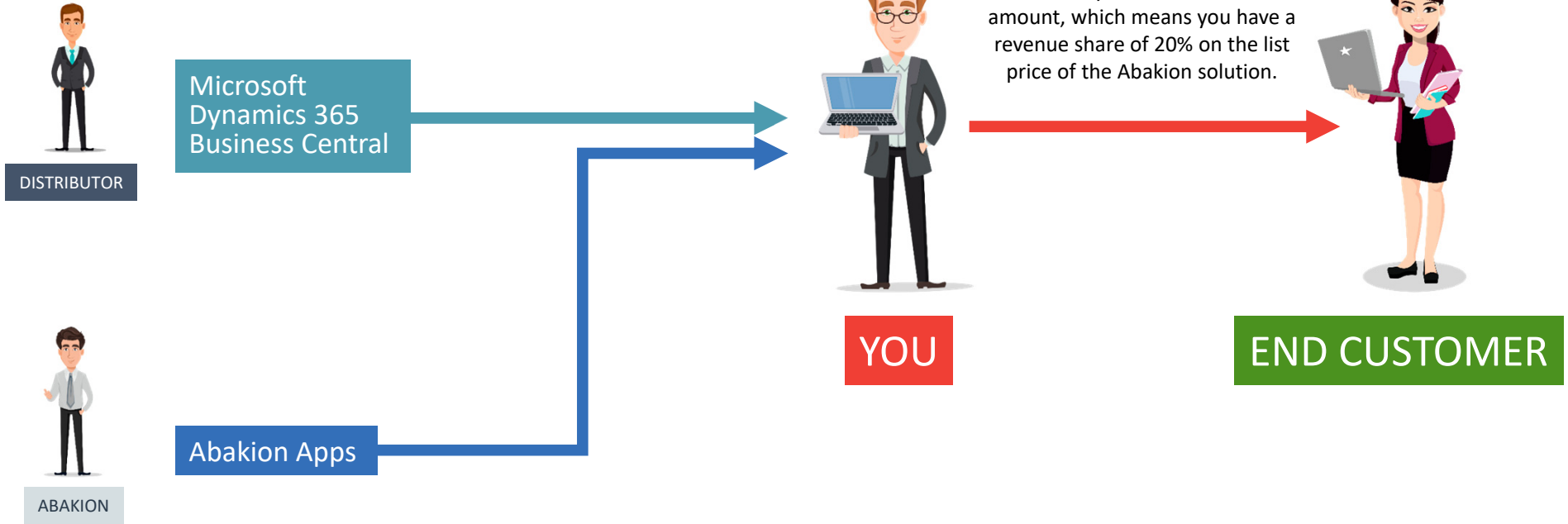


ABAKION



YOU

Step 3



You can then deliver the solution to your end customer in one complete package.

You invoice your customer the full amount, which means you have a revenue share of 20% on the list price of the Abakion solution.

Who does the job?

- Option 1 -

If you have Business Central skills, you can choose to use Abakion Apps to optimize your own delivery to the end customer.

As such, the customer will not experience the Apps as separate add-ons. The apps will merely be a part of the functionality available to the customer.



YOU

Abakion Apps

- Option 2 -

You can let the end customer use the wizards of the Apps to get started with the solution themselves.

If your customer requires support on an App, you can select to provide the support yourself – or direct your customer to the Abakion Support, which is a separately paid service. It's up to you.



END CUSTOMER

Abakion Support